

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 35 held on Monday 6th January, 2025

CTC LEAF: 58,117 packages of tea on offer continued to meet with a fair demand.

BROKENS: Good liquoring Brokens were a good market particularly the GBOPs which were mostly firm over last. Other varieties were a little less in demand and were an easier market witnessing more withdrawals. BLF teas met with a selective demand with quite heavy withdrawals.

FANNINGS: Good liquoring Fannings were a good market and were firm to slightly dearer following competition. Medium and plainer sorts met with a fair demand but were easier in line with quality. BLF teas met with a selective demand with quite heavy withdrawals. BLF teas met with a selective demand with quite heavy withdrawals.

DUST: 11,967 packages of tea on offer met with a fair demand. Selective good liquoring Dusts sold well whilst others sold fairly well at easier rates. Mediums met with fair

demand and sold at a drop of Tk.5/- to Tk.10/- closely following quality. Plain/BLF Dusts were a fair market with less withdrawals than last.. Blenders lent good support whilst Loose tea buyers were selective.

COMMENTS: A handful of good liquoring teas witnessed a good demand from both Blenders and Loose tea buyers. However, the bulk of the offerings were of plainer varieties which met with less demand at easier rates with more withdrawals. Blenders were more active this week whilst Loose tea buyers showed slightly more interest compared to last.

Good liquoring Dusts were the strong feature of the sale.

Our Catalogue: (Sale 35) Avg : Tk 201.31, Sold 54.23% , (Sale 34) Avg : Tk 198.34, Sold 58.95%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	220-235	215-230	Best	225-235	220-230	PD	200-285	200-294
Good	200-210	200-210	Good	205-215	200-210	RD	160-281	170-293
Medium	180-190	185-195	Medium	180-190	185-195	D	160-300	160-282
Plain	160-170	160-170	Plain	160-170	160-170	CD	165-330	190-330
BLF	160-162	160-162	BLF	160-162	160-162	BLF	160-162	160-190

Exchange Rates 6th January, 2025 Sterling Pound 150.6219Dollar: Tk. 121.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	*Amrail	GBOP	20	270/-	AKT/Meghna
Fannings	*Amrail	PF	30	260/-	Danish/Meghna
Clonal Brokens	Rangapani a/c Elahinoor	GBOP	10	289/-	GT
Clonal Fannings	*Madhupur	PF(BT1)	20	260/-	HRC/AKT
RD/PD (incl.Clone)	*Amrail	PD	10	285/-	Consol
D (incl.Clone)	*Amrail	D	20	300/-	Danish/TK
CD (incl.Clone)	*Madhupur	CD(BT1)	10	330/-	Pop

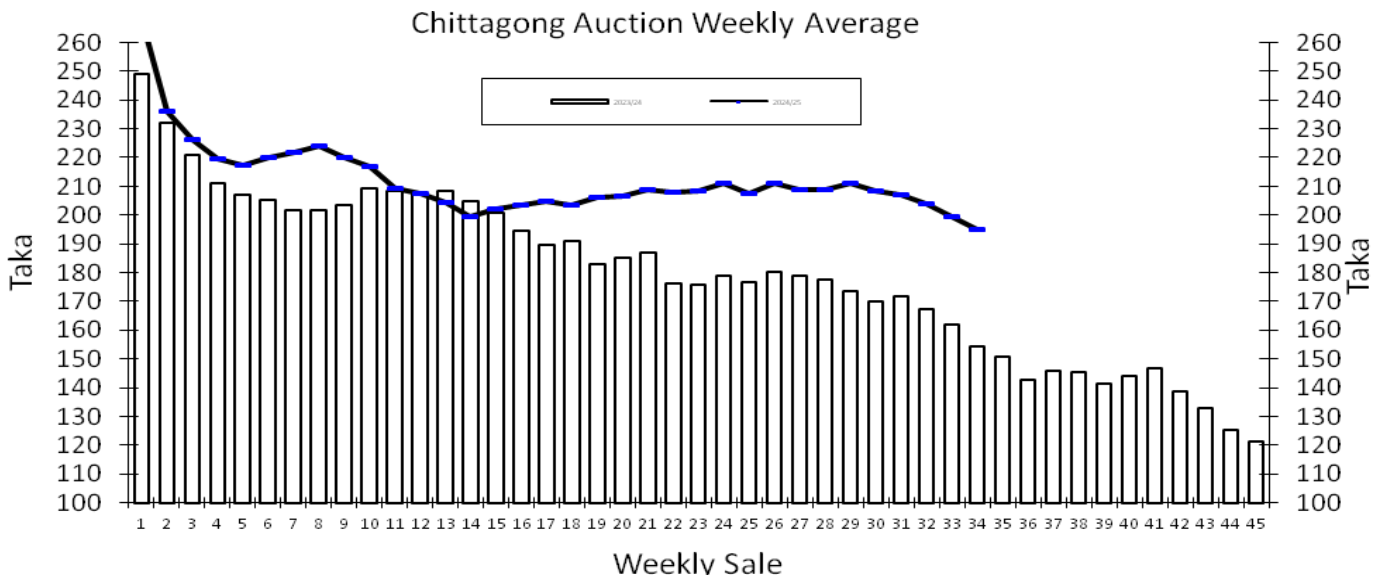
* Above price(s) realised in our catalogue

Offerings

	This Sale (Sale 35)				Next Sale (Sale 36)			
	Season 2024-25		Season 2023-24		Season 2024-25		Season 2023-24	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	58,117	2,900,038.3	67,810	3,383,719	54,202	2,704,679.8	79,050	3,944,595
Dust	11,967	597,153.3	17,527	874,597	11,809	589,269.1	18,150	905,685
Total	70,084	3,497,191.6	85,337	4,258,316	66,011	3,293,948.9	97,200	4,850,280

Chittagong Auction Average - Sale 34

(Season 2024/25): Tk 195.06 & (Season 2023/24): Tk 154.70 & (Season 2022/23) :Tk 204.64



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale						Up-to-Date Sale					
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,866,119.0	147.15	1,490,368.2	190.52	53,034,038.9	77.5%	183.27	50,657,309.6	79.45%	206.60	-2,376,729.3	23.33
CTC DUST	419,154.4	187.11	412,031.3	214.10	13,721,180.8	22.5%	209.50	13,007,857.2	20.28%	222.78	-713,323.6	13.28
Sub-Total	2,285,267.4	154.48	1,902,399.5	195.63	66,755,219.7	99.9%	188.65	63,665,166.8	99.73%	209.91	-3,090,052.9	21.26
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	337.3	0.00%	1,106.55	337.3	1,106.55
Total	2,285,267.4	154.48	1,902,399.5	195.63	66,755,219.7	99.9%	188.65	63,665,504.2	99.73%	209.91	-3,089,715.6	21.26
Green Tea	1,015.0	655.86	0.0	0.00	3,378.0	0.0%	785.85	12,078.9	0.00%	662.39	8,700.9	-123.46
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
Total	2,286,282.4	154.70	1,902,399.5	195.63	66,758,625.2	99.9%	188.68	63,677,632.2	99.74%	210.00	-3,080,993.1	21.32
Other (s)	0.0	0.00	20,416.2	141.80	207,120.5	0.1%	118.61	420,123.2	0.26%	123.62	213,002.7	5.01
G.Total	2,286,282.4	154.70	1,922,815.7	195.06	66,965,745.7	100.0%	188.47	64,097,755.4	100%	209.43	-2,867,990.3	20.96

Buyer Purchase Analysis

Buyer	For the Sale						Up-to-Date Sale					
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	14,478.5	0.02%	221.07	14,235.5	0.27%	221.18	-243.0	0.11
Internal	2,286,282.4	154.70	1,922,815.7	195.06	66,951,267.2	99.98%	188.46	64,083,520.0	99.73%	209.43	-2,867,747.2	20.97
Grand Total	2,286,282.4	154.70	1,922,815.7	195.06	66,965,745.7	100%	188.47	64,097,755.5	100%	209.43	-2,867,990.2	20.96

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month			
		2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh	October	11.38	14.59	14.92	0.3	75.21	83.58	76.67	-6.91
North India	October	141.9	169.25	174.38	5.1	950.9	981.32	923.4	-57.88
South India	October	18.8	19.01	24.22	5.2	194.4	197.18	188.7	-8.51
All India	October	160.7	188.26	198.60	10.3	1145.3	1178.5	1112.1	-66.40
Sri Lanka	October	18.6	23.03	21.49	-1.5	211.4	216.4	217.71	1.27
Kenya	August	35.9	45.57	38.62	-7.0	340.1	363.9	402.75	38.84

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 01- 2ND /3RD /4TH JANUARY, 2025

There was good demand. Select brighter Assams were barely steady to easier. The remainder were irregularly easier. Doars across all categories were an easier market. Dust: There was good demand at irregularly easier levels for the bulk of the offerings. Western India segments were active. M/s Hindustan Unilever operated on brighter liquoring teas varieties. M/s Tata Consumer showed more interest on medium categories in both markets. Exporters were active on larger brokens. Local buyers operated on clean, well-made varieties.

Tea Category	Price Range USC
BEST ASSAMS	326-396
GOOD ASSAMS	268-303
MED ASSAMS	198-245
GOOD DOOARS	256-280
MEDIUM DOOARS	186-233
PLAINER DOOARS	163-186

COONOOR SALE 01- 5TH JANUARY, 2025

DEMAND: - Good demand at last levels. MARKET: - The total CTC leaf teas sold this week was 77.88% (1184210.00kgs) of the total offering of 1581438.00Kgs. BEST:- Modest quantity of best Liquoring teas offered this week continued to meet with good demand and prices ruled firm to dearer closely following quality and competition. GOOD: - Good liquoring met with good demand but irregularly priced in line with last week following quality. Very limited Fanning grade were on offer, which sold steadily. BETTER MEDIUM / MEDIUM / PLAINER:- These categories of teas sold at steady to irregularly easier prices. BUYING PATTERN: - The major blenders were active and they picked up 67.17% of the total CTC leaf sold. Regional packeteer's were fairly active on the best teas and selectively improved their purchases on the good teas. Up country buyers and local traders continue to be subdued. Exporters were selective and price sensitive medium and plainer category teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	217-269	171-205	141-158	134-140	122-133
Medium Brokens	210-306	175-202	151-163	139-150	134-137
Smaller Brokens	239-281	188-219	153-169	142-151	128-141
Fannings	227-268	192	151-170	140-150	132-139